# Felix Kölle

 $Curriculum \ Vitae$ 

University of Cologne Albertus-Magnus-Platz 50923 Cologne, Germany

## Phone: +49 (0)221 470 5489 E-mail: felix.koelle@uni-koeln.de Website: https://felixkoelle.weebly.com/

## CURRENT POSITION

Postdoc, University of Cologne, Chair of A. Ockenfels	2019 -
PAST POSITIONS	
Associate Professor (non-tenured), University of Cologne	2017 - 2019
Postdoc, University of Cologne Chair "Economics: Design and Behavior" (M. Sutter)	2015 - 2017
Postdoctoral Research Fellow, University of Nottingham Centre for Decision Research and Experimental Economics (CeDEx), ERC-Advanced Grant "Cooperation" (S. Gächter), & Network for Integrated Behavioural Sciences (NIBS)	2013 - 2015
AFFILIATIONS	
Associated Member, Cluster of Excellence "ECONtribute: Markets & Public Policy"	2020 -
Research Fellow, Center for Social and Economic Behavior (C-SEB)	2015 -
External Research Fellow, Centre for Decision Research and Experimental Economics (Ce	2015 - 2015
Network for Integrated Behavioural Science (NIBS)	2013 - 2015
EDUCATION	
Ph.D. in Economics ( <i>summa cum laude</i> ), University of Cologne Supervisors: D. Sliwka and B. Rockenbach	2013
Visiting PhD Student, University of Nottingham	2011/12
Diploma (M.Sc.) in Economics, University of Bonn Supervisors: A. Falk and M. Wibral	2008
Visiting Student, Katholieke Universiteit Leuven	2006/07
<b>PUBLICATIONS</b> (incl. accepted and forthcoming papers)	
1. "Understanding Cooperation in an Intertemporal Context" (with T. Lauer) accepted at Management Science	
<ol> <li>"Is Generosity Time-inconsistent? Present Bias across Individual and Social Contex (with L. Wenner), Review of Economics and Statistics (2023), 105(3), p. 683-6</li> </ol>	
<ol> <li>"Preferences and Perceptions in Provision and Maintenance Public Goods" (with S S. Quercia) Games and Economic Behavior (2022), 135, p. 338-355</li> </ol>	. Gächter and

- 4. "Governance and Competition" European Economic Review (2022), 148
- 5. "On the Persistence of Dishonesty" (with S. Bortolotti, and L. Wenner) Journal of Economic Behavior and Organization (2022), 200, p. 1053-1065
- 6. "Investigating the failure to best respond in experimental games" (with D. Alempaki, A. Colman, G. Loomes, and B. Pulford) Experimental Economics (2022), 25, p. 656-679
- 7. "The influence of normative and empirical expectations on cooperation" (with S. Quercia), Journal of Economic Behavior and Organization (2021), 190, p. 691-703
- 8. "Not all Group Members are created Equal: Heterogeneous Abilities in Intergroup Contests" (with F. Fallucchi, E. Fatas, and O. Weisel), **Experimental Economics** (2021), 24, p. 669-697

- 9. "People prefer Coordinated Punishment in Cooperative Interactions" (with S. Gächter, L. Molleman, and C. Starmer), **Nature Human Behavior** (2019), 3(11), p. 1145-1153
- 10. "Promoting Voter Registration: The Effects of low-cost Interventions on Behavior and Norms" (with T. Lane, D. Nosenzo, and C. Starmer), **Behavioral Public Policy** (2019), 1-24
- 11. "Reciprocity and the Tragedies of Maintaining and Providing the Commons" (with S. Gächter and S. Quercia), Nature Human Behavior (2017), 1, p. 650-656
- "Bonus versus Penalty: How Robust Are the Effects of Contract Framing?" (with J. de Quidt, F. Fallucchi, D. Nosenzo, and S. Quercia), Journal of the Economic Science Association (2017), 3(2), p. 174-182
- 13. "Affirmative Action, Cooperation, and the Willingness to Work in Teams" Journal of Economic Psychology (2017), 62, p.50-62
- 14. "Inequality, Inequity Aversion, and Group Performance" (with D.Sliwka and N. Zhou), Social Choice and Welfare (2016), 46(2), p. 263-286
- 15. "Heterogeneity and Cooperation: The Role of Capability and Valuation on Public Goods Provision" Journal of Economic Behavior and Organization (2015), 109, p. 120-134
- "Conditioning on What? The Effects of Heterogeneous Contributions on Cooperation" (with B. Hartig and B. Irlenbusch), Journal of Behavioral and Experimental Economics (2015), 55, p. 48-64

### WORKING PAPERS

- "Social Preferences under the Shadow of the Future" (with S. Quercia and E. Tripodi) *submitted*
- "Impartial policymakers prefer to impose carbon offset measures over other climate policies" (with D. Kübler and A. Ockenfels) *submitted*
- "Group are more libertarian than individuals" (with P. Dörrenberg, C. Feldhaus, and A. Ockenfels)

#### WORK IN PROGRESS (SELECTION)

- "Betrayal, Risk Taking, and Redistribution" (with S. Bortolotti, I. Soraperra, and M. Sutter)
- "Promises in an Uncertain World" (with F. Ederer, K. Khalmetski and F. Schneider)
- "Climate Leaders" (with J. Lohse)
- "Gender & Autonomy" (with A. Laeufer and L. Strang)

#### **PROFESSIONAL SERVICE**

**Reviewer Economic Journals**. Journal of the European Economic Association, Management Science, European Economic Review, Games and Economic Behavior, Journal of Public Economics, Experimental Economics, Journal of Economic Behavior and Organization, International Economic Review, Scandinavian Journal of Economics, Economic Inquiry, Social Choice and Welfare, Journal of Conflict Resolution, Journal of Economic Psychology, Journal of Behavioral and Experimental Economics, Journal of Development Studies, Journal of the Economic Science Association, Oxford Economic Papers, Economics Letters, Southern Economic Journal, Journal of Institutional and Theoretical Economics, B.E. Journal of Economic Analysis & Policy, Economics Bulletin, German Economic Review

Reviewer General Interest Journals. Nature, Nature Human Behavior, Scientific Reports

**Reviewer Psychology Journals**. Judgment and Decision Making, Personality and Social Psychology Review, Personality and Social Psychology Bulletin

**Reviewer Grants & Conferences**. National Science Foundation (NSF), Czech Science Foundation, Verein für Socialpolitik

**Review Editor** at Frontiers in Behavioral Economics (since 2022)

**Conference Organization**. 2015 Conference on Behavioural Science and Policy, Network for Integrated Behavioural Sciences (NIBS), Nottingham

## AWARDS, GRANTS & SCHOLARSHIPS

Diligentia Foundation for Empirical Research $\in 26,400$	2022
Seed funding grant (PI), Reinhard Selten Institute, $\in 28,500$ (in total)	2018, 2020, 2021
Modigliani research grant (PI), UniCredit & Universities, ${\it \in} 20,000$	2016
C-SEB Seedcorn & Startup grants (PI, Co-PI), ${\it \in} 39,\!970$ (in total)	2015 - 2021
Conference Travel Grant, DAAD (German Academic Exchange Council)	2016, 2019
NIBS grants (Co-PI), $\pounds 7,200$ (in total)	2015
Postdoctoral Fellowship, ESRC Network for Integrated Behavioral Sciences	2013 - 2015
Full Scholarship for Ph.D. studies granted by the Federal State NRW	2008 - 2011
Heinz Sauermann Sponsorship Prize for Experimental Economics	2010
Socrates/Erasmus Scholarship for Studying Abroad	2006/07

# TEACHING EXPERIENCE

Behavioral Insights into Climate Action (M.Sc.)	2023
Sustainability and Behavioral Environmental Economics (M.Sc.)	2022
Market Design and Behavioral Economics (M.Sc.)	2022
Social Norms and Economic Behavior (M.Sc.)	2021
Behavioral Economics (B.Sc.)	2019,2020,2021
Topics in Experimental Economics (M.Sc.)	2018
Principles of Microeconomics (B.Sc.)	2015,2016,2017,2018
Advanced Experimental Methods (Ph.D.)	2016, 2017
Experimental Methods (M.Sc.)	2016, 2017
Seminar: The Impact of Management Practices on Firm Performance (M.Sc.)	2012
Tutorial Economics of Incentives in Organizations (M.Sc.)	2012
Behavioral and Experimental Economics (B.Sc.)	$2009,\ 2010,\ 2011$

Ph.D. Committees: Christoph Feldhaus (2016), Uta Schier (2018)

Supervision of more than 50 Bachelor and Master theses in the fields of Behavioral Economics, Microeconomics, and Personnel Economics

# SEMINAR & CONFERENCE PRESENTATIONS (including scheduled)

2023	Behavioral and Experimental Economics Symposium (MBEES), <i>Maastricht /</i> Meeting of the Economic Science Association (ESA), <i>Lyon</i>
2022	Meeting of the Economic Science Association (ESA), <i>Bologna</i> / Jahrestagung Verein für Socialpolititk (VfS), <i>Basel</i> / 12 <sup>th</sup> International Conference of the French Asso- ciation of Experimental Economics (ASFEE), <i>Lyon</i> / Workshop on Autonomy & Paternalism, <i>Cologne</i> / XI. International Congress of the Schleyer-Stiftung, <i>Munich</i> / Workshop Intertemporal Decision-Making, <i>Konstanz</i> / Wirtschaftswissenschaftliches Kolloquim, <i>Hannover</i> / MiddExLab Virtual Experimental Economics Seminar
2021	Microeconomics seminar, <i>Konstanz /</i> Economics seminar, <i>Essex /</i> DR@W forum, <i>Warwick /</i> Social Preferences and Social Norms Workshop / Jahrestagung der Gesellschaft für experimentelle Wirtschaftsforschung (GfeW), <i>Magdeburg</i>
2020	Contests: Theory and Evidence, <i>Norwich</i> / Global meeting of the Economic Science Association (ESA) / Jahrestagung Verein für Socialpolititk (VfS), <i>Cologne</i>
2019	Thurgau Experimental Economics Meeting (THEEM), <i>Kreuzlingen /</i> 12 <sup>th</sup> Behav- ioral and Experimental Economics Symposium (MBEES), <i>Maastricht /</i> Birming- ham Behavioral Economics Workshop, <i>Birmingham /</i> Meeting of the Economic Sci- ence Association (ESA), <i>Vancouver /</i> Meeting of the Western Economic Associ- ation (WEAI), <i>San Francisco /</i> Jahrestagung der Gesellschaft für experimentelle Wirtschaftsforschung (GfeW), <i>Düsseldorf /</i> Jahrestagung Verein für Socialpolititk (VfS), <i>Leipzig /</i> Seminar in Applied Microeconomics, <i>Cologne</i>

2018	9 <sup>th</sup> SEET Workshop, <i>Lecce</i> / Max Planck Institute, <i>Bonn</i> / Thurgau Experimental Economics Meeting (THEEM), <i>Kreuzlingen</i> / 11 <sup>th</sup> Behavioral and Experimental Economics Symposium (MBEES), <i>Maastricht</i> / Meeting of the Economic Science Association (ESA), <i>Berlin</i> / SABE/IAREP Conference, <i>London</i> / Micro Workshop, <i>Munich</i> / Research Seminar Economic Behavior and Governance, <i>Kassel</i> / C-SEB Workshop, <i>Cologne</i>
2017	NIBS Workshop, <i>Derby</i> / World Meeting of the Economic Science Association (ESA), San Diego / International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), <i>Barcelona</i>
2016	Motivation & Self-Control Symposium, Cologne / Workshop Max-Planck Institute, Munich / CeDEx Seminar, Nottingham / Meeting of the Economic Science Association (ESA), Bergen / EEA-ESEM Meeting, Geneva / 9 <sup>th</sup> Behavioral and Experimental Economics Symposium (MBEES), Maastricht / CBESS conference on Contests: Theory and Evidence, Norwich / Research Seminar in Applied Microeconomics, Cologne
2015	Research Seminar, <i>Paderborn</i> / Research Seminar, <i>Aarhus</i> / Workshop Network for Integrated Behavioural Sciences (NIBS), <i>Nottingham</i> / Meeting of the Economic Sci- ence Association (ESA), <i>Heidelberg</i> / The Social and Biological Roots of Cooperation and Risk Taking Workshop (SBRCR), <i>Kiel</i> / Workshop Moral Behavior, <i>Munich</i> / ERC Seminar, <i>Nottingham</i>
2014	Workshop Network for Integrated Behavioural Sciences (NIBS), <i>Warwick /</i> Jahresta- gung Verein für Socialpolititk (VfS), <i>Hamburg /</i> Meeting of the Economic Science Association (ESA), <i>Prague /</i> International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), <i>Oxford</i>
2013	World Meeting of the Economic Science Association (ESA), Zurich / CBESS-CeDEx- CREED-Meeting, Amsterdam / International Meeting on Experimental and Behav- ioral Economics (IMEBE), Madrid / Research Seminar in Applied Microeconomics, Cologne
2012	Meeting of the Economic Science Association (ESA), $Cologne / 11^{th}$ Tiber Symposium on Psychology and Economics, $Tilburg /$ Research Colloquium on Business Ethics and Personnel Economics, $Cologne$
2011	CeDEx Workshop, <i>Nottingham</i> / International Meeting of the Economic Science Association (ESA), <i>Chicago</i> / Thurgau Experimental Economics Meeting (THEEM), <i>Kreuzlingen</i> / Workshop on Behavioural and Experimental Economics, <i>Florence</i> / 7 <sup>th</sup> International Meeting on Experimental and Behavioral Economics (IMEBE), <i>Barcelona</i>
2010	Jahrestagung Verein für Socialpolititk (VfS), <i>Kiel /</i> 25 <sup>th</sup> Congress of the European Economic Association (EEA), <i>Glasgow /</i> World Meeting of the Economic Science Association (ESA), <i>Copenhagen /</i> 13. Colloquium on Personnel Economics (POEK), <i>Trier /</i> Research Seminar in Applied Microeconomics, <i>Cologne</i>